



STA Quick Facts

For the camera products offered by Sierra-Olympic Technologies, Inc. which have the ECCN 6A003.b.4.b, there are certain items international customers need to understand prior to considering these items for purchase. The STA License Exception allows Sierra-Olympic to export the 30 Hz and 60 Hz thermal imaging cameras to 36 countries without an export license by claiming the STA Exception on the export documentation. Offered are some quick facts domestic and international customers should keep in mind when considering these products

- Sierra-Olympic will offer online sales of ECCN 6A003.b.4.b products (30 Hz and 60 Hz cameras) only to customers in STA countries. These customers will be required to submit to Sierra-Olympic the STA Consignee Statement.
- The STA License Exception is available for non-military end-use and end-users in the following countries: Argentina, Austria, Australia, Belgium, Bulgaria, Canada, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, South Korea, Latvia, Lithuania, Luxembourg, Netherlands, New Zealand, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.
- Military end-use and end-users in Canada for ECCN 6A003.b.4.b products can be exported with the STA License Exception.
- The ECCN 6A003.b.4.b products cannot be re-exported under the Additional Permissive Reexports (APR) exception.
- In the case of the STA License Exception, we require a letter from the customer called the “STA Consignee Statement.” The required text for this document is available for download at the Regulations/Policies page at www.sierraolympic.com.
- Customers can re-export the ECCN 6A003.b.4.b cameras to other STA countries as long as they receive from their customer the same STA Consignee Statement.
- There is a reporting requirement under the Wassenaar Arrangement for exporting and re-exporting of STA License Exception items.
- The STA regulations can be found at the BIS website, www.bis.doc.gov. We find that we can Google “Part 744.20” and learn everything one needs to know about the STA License Exception.
- If there is going to be a re-export of STA items to end-users in non-STA countries, customers can manage their reporting to the US Department of Commerce electronically.
- If Sierra-Olympic exports items to a customer in the STA-36 countries, then that customer wants to integrate the product and re-export to a non-STA country, a BIS license is required. The STA-country customer can register with BIS and submit their own license applications.

